

Working with Diverse Styles

We each think, act and work in unique ways. A primary reason why teams struggle is due to diverse interpersonal styles and approaches to work. This program utilizes the DiSC® model for understanding behavioral styles to help team members understand themselves and recognize approaches for being most effective with each individual on the team.

Program Length: 3 Hours

Major Topics:

- Characteristics of each of the 4 DiSC styles
- Distribution of styles within one's team
- Why each style is needed for effective teamwork
- What to value in the diverse style tendencies of each team member
- What to emphasize and what to avoid when working with each style

This Program Utilizes a Variety of Learning Activities, Among Them:

- Video illustrations
- Interactive "hands on" team building exercises
- Small group discussions
- Lecture
- Reflection upon the personal assessment instrument
- Action Planning

About the Assessment

Each participant in this program shall receive an **Everything DiSC® Workplace Profile** to help identify one's own preferred behavioral style. A team profile is also presented which indicates the DiSC style of each team member. The 4 DiSC styles are:

- Dominance
- Influence
- Steadiness
- Conscientious



Benefits To The Individual:

- Recognize their own behavioral style strengths and development needs
- Learn to identify the behavioral styles of others
- Learn the motivators and demotivators of each style tendency
- Recognize methods for adapting one's approach to each individual on the team

Benefits To The Organization:

- Building stronger relationships and cooperative teamwork
- Create a more motivational climate for the accomplishment of tasks
- Ease interpersonal frustration and conflict
- Increasing team productivity

Contact

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